



Questions and Answers
Request for Proposals
For Unarmed Security Guard
Services

Date: April 4, 2024

Question 1: The minimum qualifications for this RFP state, 'The Service provider must be organized for the purpose of providing security services and must have a minimum of five (5) years' experience with proven effectiveness in administering professional security programs. If the business entity has only been incorporated for four years, but the company's principal's experience far exceeds this 5-year threshold, does that meet this minimum qualification requirement?

Answer: The service provider should be organized as a business a minimum of five (5) years to ensure the stability and a consistent record of service.

Question 2: What is the name of the current contract holder?

Answer: The current contract holder is Power Security, Inc.

Question 3: What is the rate charged by the current contract holder?

Answer: The current rate charged by the contract holder is \$25 per hour.

Question 4: Are any preference points given to certified Service Disabled Business Entities or Small Businesses?

Answer: The City does not currently offer a Service Disabled Business or Small Business preference.

Question 5: I have one question regarding the RFP that stipulates a company is required to have "(5) years' previous experience with proven effectiveness in administering professional security services programs". We are a young company, established in 2022, but our owners and principals, are retired military and former police officers. We have extensive service in the security arena. Can that requirement be waived based on "real-world" experience that we will articulate in our response to the RFP?

Answer: The service provider must be organized as a business a minimum of five (5) years to ensure the stability of the business and demonstrate a consistent record of service.

Question 6: Is there an incumbent for this project? If so, who is it and what is their bill rate?

Answer: See responses to questions 2 and 3 above.

Question 7: For additional security requests that fall outside the hours listed in the "Potential Hours of Service & Pricing" section of the RFP, how short notice does the City expect the vendor to provide service on?

Answer: The City is flexible in having a discussion at time of contract award, to determine a reasonable notice for service requests outside of those listed currently in the RFP.

Question 8: Why is the City going out to bid?

Answer: The City must solicit a formal request for proposal (RFP) for Professional Services greater than \$25,000. The current contract expires on July 31, 2024, resulting in a new solicitation for formal proposals.